1. Can you send the newest 30 year scenario that our controller prepares?

Most recent file is attached in response.

2. (p. 4) can you break down the \$2.25 million increase in salaries and benefit by cost of living, new positions, etc.?

The table below breaks down the \$2.25 million increase in salaries and benefits. Of note, the budget incorporates all approved positions that are currently vacant, or were added during FY2018-19, at 100% for FY2019-20. New positions are budgeted for nine months of the year at the highest step (to be conservative we budget new positions at step 10 but try to hire at step 4 or lower). A final note on MAA reimbursable labor: the District is expecting lower labor reimbursements than last year. A majority of MAA projects are in the design phase verses construction; labor is only reimbursed for construction.

NET Change from FY2018-19 to FY2019-20	2,247,968
3% COLA	541,582
2.5% Step Increases	451,319
New Positions (S&B) at 9 months	426,727
Full Staffing for all other Positions	314,918
Subtotal Salary shifts	1,734,546
OPEB	(128,000)
Benefits	334,402
Workers Comp & Unemployment	(94,668)
Director Fees	7,000
TOTAL	1,853,280
Change in MAA Labor	394,688
GRAND TOTAL	2,247,968

3. (p. 4) special projects crew - how many do we have and at what classification?

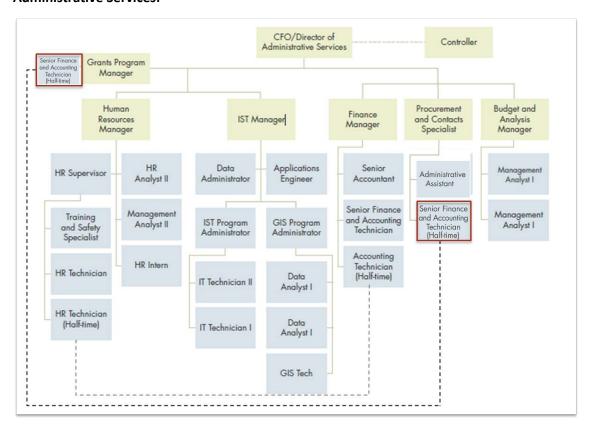
- Capital Field Projects Manager (1 at Range 31)
- Maintenance Supervisors (2 at Range 35)
- Equipment Mechanic Operators (3 at Range 28)
- Lead Open Space Technicians (2 at Range 24)
- Open Space Technicians (4 at Range 20)

4. a new org chart would be great and perhaps a link to a table with all the positions/salary range (maybe these are included -)

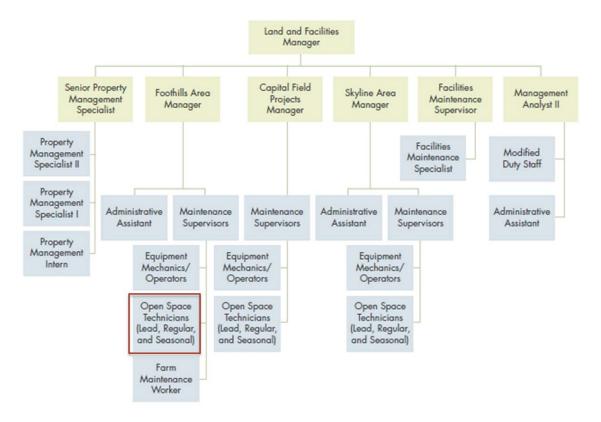
District org charts as of early May 2019 are attached in response. Additionally, new positions are shown below, in their respective department pages (Attachment 4, Section IV of the FY2019-20 Budget Book) and will be highlighted during the meeting on May 14, 2019. A link to the Classification and Compensation salary schedule is below.

https://www.openspace.org/sites/default/files/hr SalarySchedule.pdf

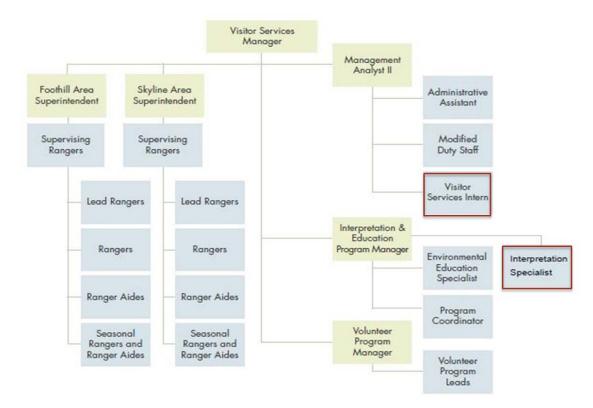
Administrative Services:



Visitor & Field Services: Land & Facilities



Visitor & Field Services: Visitor Services



5. (p. 8) new interpretative specialist @ \$169,000/year - how was this determined and how does it compared to other visitor service positions?

In FY2019-20 total compensation for this position is budgeted at \$103,000 (9 months; \$77,000 in salary at range 31 step 10, and \$26,000 in taxes and benefits). Annualized for FY2020-21 this position will cost around \$141,000 (includes a 3% COLA). The \$169,000 amount referenced for FY2020-21 in the ABC report was overstated; essentially the annualized position was annualized. Since this amount is a projection for FY2020-21, the budget for FY2019-20 is not impacted.

Human Resources staff researched the level of compensation based on the job specifications for the classification. This position was budgeted at the same range as the Environmental Education Specialist and a Management Analyst I. We budget conservatively at top step (10) but try to hire at step 4 or below. This position will be working with the Environmental Education Specialist, and reporting to the same program manager.

6. (p. 5) Gordon Ridge large land acquisition is not eligible for AA - why not eligible for regional redwoods project - I didn't remember it had such specific boundaries.

There are no redwoods on the property and it is not located in the Pescadero Watershed. The property is located directly next to Tunitas Creek OSP, which coincides with *Portfolio 32 Tunitas Creek: Additional Watershed Preservation & Conservation Grazing.*

The property includes:

- Protection of Lower San Gregorio Watershed Steelhead & Coho Salmon Habitat
- Agricultural Protection & Conservation Grazing

MROSD 30 YEAR CASH FLOW PROJECTION (FY19-48)

3.5 % NON-MAA CAPEX BASE: \$4.5 M 22-32 RESERVE INCR: \$22 M (\$Millions) TAX GROWTH (*): **5.5** % <u>**2</u>** %</u> **OPEX GROWTH:** <u>4.0</u> % **OTHER REVENUE GR:** 3/11/19 **NON-MAA CAPEX GR:** 2.0 % <u>6</u> % OPEX GR > TAX GR: **GRANTS/MAA CAPEX:** Occupy all of AO: 31-32

OFL		AX GR.	2.0	/0	GIVAIN	I S/IVIAA	CAFLA.		/0			ccupy a	i di AO.	31-32			ı
FISCAL YEAR:	17-18	18-19	19-20	20-21	21-22	22-23	23-24	24-25	25-26	26-27	27-28	28-29	29-30	30-31	31-32	32-33	FY19-33
BEGINNING GEN CASH	57.94	75.94	52.51	50.10	45.81	33.93	47.85	54.81	61.45	67.61	73.55	79.22	86.15	92.52	97.54	100.93	
TAX REVENUE	45.35	49.09	52.05	54.13	56.03	57.99	60.02	62.12	64.29	66.54	68.87	71.28	73.78	76.36	79.03	81.80	973.4
NET LEASE REVENUE		0.50	1.00	0.50		0.70	0.75	0.80	0.82	0.83	0.85	0.87	0.88	0.90			9.4
SALE OF BUILDING						10.00											10.0
OTHER REVENUE	3.29	3.20	<u>3.10</u>	<u>3.16</u>	2.90	<u>2.96</u>	3.32	3.38	<u>3.45</u>	3.52	<u>3.59</u>	3.66	<u>3.74</u>	<u>3.81</u>	3.89	<u>3.96</u>	51.6
OPERATING REVENUES	48.64	52.79	56.15	57.79	58.93	71.65	64.08	66.30	68.56	70.89	73.31	75.81	78.40	81.07	82.92	85.76	1044.4
OPERATING EXPENSES	27.46	31.00	33.56	35.91	37.89	39.47	41.64	43.93	46.35	48.90	51.59	54.42	57.42	60.57	63.91	67.42	714.0
Operating Exp/Taxes	61%	63%	64%	66%	68%	68%	69%	71%	72%	73%	75%	76%	78%	79%	81%	82%	
NON-MAA CAPEX	2.26	5.30	11.30	8.20	4.78	4.98	5.17	5.38	5.60	5.82	6.05	6.30	6.55	6.81	7.08	7.36	96.7
NEW FACILITIES	3.15	32.60	3.30	7.30	17.40	1.00											61.6
DEPOSITS/ADJUSTMTS	0.75	-3.70	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-3.7
NON-MAA DEBT SERVICE	<u>8.84</u>	<u>11.02</u>	<u>10.40</u>	<u>10.68</u>	<u>10.74</u>	<u>12.28</u>	<u>10.31</u>	<u>10.34</u>	<u>10.46</u>	<u>10.23</u>	<u>10.00</u>	<u>8.16</u>	<u>8.06</u>	<u>8.67</u>	<u>8.54</u>	<u>8.36</u>	<u>148.3</u>
NON-MAA SPENDING	<u>42.46</u>	<u>76.22</u>	<u>58.56</u>	<u>62.09</u>	<u>70.81</u>	<u>57.73</u>	<u>57.13</u>	<u>59.65</u>	<u>62.41</u>	<u>64.95</u>	<u>67.64</u>	<u>68.88</u>	<u>72.02</u>	<u>76.06</u>	<u>79.52</u>	<u>83.15</u>	<u>1016.8</u>
OPERATING CASH FLOW	6.18	-23.43	-2.41	-4.30	-11.88	13.92	6.96	6.65	6.15	5.94	5.67	6.93	6.37	5.01	3.39	2.62	27.6
BOND PROCEEDS (NET)	<u>11.82</u>																0.0
ENDING GENERAL CASH	75.94	52.51	50.10	45.81	33.93	47.85	54.81	61.45	67.61	73.55	79.22	86.15	92.52	97.54	100.93	103.55	
COMMITTED RESERVES	<u>42.30</u>	<u>23.10</u>	<u>20.40</u>	<u>20.70</u>	<u>16.00</u>	<u>18.00</u>	<u>20.00</u>	<u>22.00</u>	<u>24.00</u>	<u>26.00</u>	<u>28.00</u>	<u>30.00</u>	<u>32.00</u>	<u>34.00</u>	<u>36.00</u>	<u>38.00</u>	
AVAILABLE GEN CASH	33.64	29.41	29.70	25.11	17.93	29.85	34.81	39.45	43.61	47.55	51.22	56.15	60.52	63.54	64.93	65.55	
BOND PROCEEDS (NET)	50.00			50.00			30.00			25.00			25.00			25.00	155.0
GO BOND DEBT SERVICE	2.59	2.59	5.64	6.46	7.21	7.70	8.60	9.75	9.99	10.52	11.49	11.49	12.03	12.99	12.98	13.53	143.0
GO BOND TAX REVENUE	2.45	5.14	5.35	6.78	7.57	8.09	9.02	10.23	10.49	11.05	12.06	12.06	12.63	13.64	13.63	14.21	152.0
INTEREST LESS COI	0.40	1.13	1.15	0.30	0.80	0.40	0.20	0.60	0.35	0.20	0.55	0.33	0.20	0.55	0.35	0.20	7.3
MAA CAPEX	11.79	11.00	17.00	21.00	27.00	25.00	12.00	12.00	12.00	10.00	10.00	9.50	10.00	10.00	9.50	10.00	206.0
LESS: GRANT INCOME	<u>1.06</u>	<u>0.50</u>	2.00	<u>1.76</u>	<u>1.62</u>	<u>1.50</u>	<u>0.72</u>	<u>0.72</u>	<u>0.72</u>	<u>0.60</u>	<u>0.60</u>	<u>0.57</u>	<u>0.60</u>	<u>0.60</u>	<u>0.57</u>	<u>0.60</u>	<u>13.7</u>
NET MAA CAPEX	10.73	10.50	15.00	19.24	25.38	23.50	11.28	11.28	11.28	9.40	9.40	8.93	9.40	9.40	8.93	9.40	192.3
BOND REIMBURSEMENT	<u>15.80</u>	<u>11.10</u>	<u>15.00</u>	<u>19.24</u>	<u>25.38</u>	<u>23.50</u>	<u>11.28</u>	<u>11.28</u>	<u>11.28</u>	9.40	<u>9.40</u>	<u>8.93</u>	9.40	9.40	<u>8.93</u>	9.40	192.9
MAA FUND CASH	51.37	43.95	29.81	61.19	36.97	14.26	33.61	23.42	12.99	29.31	21.04	13.01	29.41	21.21	13.28	29.75	
BOND PREMIUM CASH	3.70	1.64	0.01	1.50	0.50	0.00	0.25	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
ENDOWMENT CASH	<u>1.54</u>	<u>1.46</u>	<u>1.37</u>	<u>1.30</u>	1.23	<u>1.16</u>	<u>1.08</u>	<u>1.01</u>	0.93	0.86	0.78	0.70	0.62	<u>0.54</u>	0.46	<u>0.38</u>	1.17
ENDING TOTAL CASH	132.55	99.56	81.29	109.80	72.63	63.26	89.75	85.88	81.52	103.72	101.03	99.85	122.55	119.28	114.66	133.67	
CUMM MAA CAPEX	54.3	65.3	82.3	103.3	130.3	155.3	167.3	179.3	191.3	201.3	211.3	220.8	230.8	240.8	250.3	260.3	

^[*] Starting in 2021-22; 7.2% in 2018-19, 6.0% in 2019-20 and 4.0% in 2020-21

MROSD 30 YEAR CASH FLOW PROJECTION (FY17-46)

3/11/19 TAX GROWTH: 3.5% NON-MAA CAPEX BASE: \$4.5% M 32-46 RESERVE INCR: \$1.00% M/year (\$Millions) OPEX GROWTH: 4.50% NON-MAA CAPEX GR: 4.0% GRANTS/MAA CAPEX: 6%

OPEX GR > TAX GR: 1.00% OTHER REVENUE GR: 2%

OPE	XGR >	AX GR:	1.00	%	OTHER	KEVEN	UE GR:		%			,					Ī
FISCAL YEAR:	32-33	33-34	34-35	35-36	36-37	37-38	38-39	39-40	40-41	41-42	42-43	43-44	44-45	45-46	46-47	47-48	FY34-48
BEGINNING GEN CASH	100.93	103.55	105.98	109.18	110.93	112.64	116.53	123.39	130.57	136.97	144.61	149.53	152.93	155.21	158.07	157.83	
TAX REVENUE	81.80	84.66	87.62	90.69	93.86	97.15	100.55	104.07	107.71	111.48	115.38	119.42	123.60	127.93	132.40	137.04	1633.6
OTHER REVENUE	<u>3.96</u>	<u>4.04</u>	<u>4.12</u>	<u>4.21</u>	<u>4.29</u>	<u>4.38</u>	<u>4.46</u>	<u>4.55</u>	<u>4.64</u>	<u>4.74</u>	<u>4.83</u>	<u>4.93</u>	<u>5.03</u>	<u>5.13</u>	5.23	<u>5.34</u>	<u>69.9</u>
OPERATING REVENUES	85.76	88.70	91.75	94.90	98.16	101.53	105.01	108.62	112.36	116.22	120.22	124.35	128.63	133.06	137.64	142.37	1703.5
OPERATING EXPENSES	67.42	70.45	73.63	76.94	80.40	84.02	87.80	91.75	95.88	100.19	104.70	109.41	114.34	119.48	124.86	130.48	1464.3
Operating Exp/Taxes+RR	82%	83%	84%	85%	86%	86%	87%	88%	89%	90%	91%	92%	93%	93%	94%	95%	
NON-MAA CAPEX	7.36	7.66	7.97	8.28	8.62	8.96	9.32	9.69	10.08	10.48	10.90	11.84	12.31	12.80	13.32	13.85	156.1
DEPOSITS/ADJUSTMTS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2.10	-0.30	-0.30	-0.30	-2.09	-0.30	-0.25	-5.6
NON-MAA DEBT SERVICE	<u>8.36</u>	<u>8.16</u>	6.95	<u>7.93</u>	<u>7.43</u>	<u>4.66</u>	<u>1.03</u>										<u>36.2</u>
NON-MAA SPENDING	<u>83.15</u>	<u>86.27</u>	<u>88.54</u>	<u>93.15</u>	<u>96.45</u>	<u>97.64</u>	<u>98.15</u>	<u>101.44</u>	<u>105.96</u>	<u>108.57</u>	<u>115.30</u>	<u>120.95</u>	<u>126.35</u>	130.20	<u>137.88</u>	<u>144.08</u>	<u>1650.9</u>
OPERATING CASH FLOW	2.62	2.43	3.21	1.75	1.70	3.89	6.87	7.18	6.40	7.64	4.92	3.40	2.28	2.86	-0.24	-1.70	52.6
ENDING GENERAL CASH	103.55	105.98	109.18	110.93	112.64	116.53	123.39	130.57	136.97	144.61	149.53	152.93	155.21	158.07	157.83	156.13	
COMMITTED RESERVES	38.00	39.00	40.00	<u>41.00</u>	42.00	<u>43.00</u>	44.00	<u>45.00</u>	<u>46.00</u>	<u>47.00</u>	<u>48.00</u>	<u>49.00</u>	<u>50.00</u>	<u>51.00</u>	<u>51.00</u>	<u>51.00</u>	
AVAILABLE GEN CASH	65.55	66.98	69.18	69.93	70.64	73.53	79.39	85.57	90.97	97.61	101.53	103.93	105.21	107.07	106.83	105.13	
BOND PROCEEDS (NET)	25.00			25.00			25.00										50.0
GO BOND DEBT SERVICE	13.53	14.49	14.49	14.99	15.98	15.97	16.47	17.47	17.47	17.46	17.46	17.46	17.46	17.45	14.90	14.90	244.4
GO BOND TAX REVENUE	14.21	15.22	15.22	15.74	16.78	16.77	17.30	18.34	18.34	18.33	18.33	18.33	18.33	18.32	15.64	15.64	256.6
INTEREST LESS COI	0.20	0.60	0.40	0.10	0.60	0.40	0.10	0.60	0.40	0.30	0.30	0.30	0.30	0.30	0.30	0.30	5.3
MAA CAPEX	10.00	10.00	10.00	10.50	10.00	10.00	10.00	10.00	9.60								80.1
LESS: GRANT INCOME	0.60	<u>0.60</u>	0.60	0.63	0.60	0.60	0.60	0.60	<u>0.58</u>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	<u>4.8</u>
NET MAA CAPEX	9.40	9.40	9.40	9.87	9.40	9.40	9.40	9.40	9.02	0.00	0.00	0.00	0.00	0.00	0.00	0.00	75.3
BOND REIMBURSEMENT	9.40	9.40	9.40	9.87	9.40	9.40	9.40	9.40	9.02	<u>2.10</u>	0.30	0.30	0.30	2.09	0.30	0.25	80.9
MAA FUND CASH	29.75	21.68	13.40	29.38	21.38	13.18	29.70	21.78	14.02	12.22	12.22	12.22	12.22	10.43	10.43	10.43	
BOND PREMIUM CASH	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
ENDOWMENT	0.38	<u>0.35</u>	0.32	0.29	0.26	0.23	0.20	<u>0.17</u>	<u>0.14</u>	<u>0.11</u>	0.07	<u>0.04</u>	<u>0.01</u>	0.00	0.00	0.00	0.38
ENDING TOTAL CASH	133.67	128.00	122.90	140.60	134.27	129.93	153.29	152.51	151.13	156.94	161.82	165.19	167.44	168.50	168.26	166.55	
CUMM MAA CAPEX	260.3	270.3	280.3	290.8	300.8	310.8	320.8	330.8	340.4	340.4	340.4	340.4	340.4	340.4	340.4	340.4	

MROSD PROJECTED MEASURE AA TAX RATE

3/11/19

3/11/19																
FISCAL YEAR:	17-18	18-19	19-20	20-21	21-22	22-23	23-24	24-25	25-26	26-27	27-28	28-29	29-30	30-31	31-32	32-33
AV GROWTH (starting	g 21-22):	3.5	%													
,	,															
ASSESSED VALUE (\$B)	265.5	284.6	301.7	313.8	324.7	336.1	347.9	360.0	372.6	385.7	399.2	413.2	427.6	442.6	458.1	474.1
MAA DEBT SVC-OLD (\$M)	2.59	4.65	7.27	5.96	5.31	5.30	5.30	5.30	5.29	5.29	5.29	5.29	5.29	5.29	5.28	5.30
MAA DEBT SVC-NEW (\$M)				1.00	2.90	2.90	3.55	4.70	4.70	5.24	6.20	6.20	6.74	7.70	7.70	8.24
less Bond Premium		<u>2.06</u>	<u>1.63</u>	0.50	<u>1.00</u>	0.50	<u>0.25</u>	0.25								
NET MAA DEBT SVC		2.59	5.64	6.46	7.21	7.70	8.60	9.75	9.99	10.52	11.49	11.49	12.03	12.99	12.98	13.53
MAA TAX REVENUE	2.45	5.14	5.35	6.78	7.57	8.09	9.02	10.23	10.49	11.05	12.06	12.06	12.63	13.64	13.63	14.21
TAX RATE	\$0.92	\$1.81	\$1.77	\$2.16	\$2.33	\$2.41	\$2.59	\$2.84	\$2.81	\$2.87	\$3.02	\$2.92	\$2.95	\$3.08	\$2.98	\$3.00
FISCAL YEAR:	32-33	33-34	34-35	35-36	36-37	37-38	38-39	39-40	40-41	41-42	42-43	43-44	44-45	45-46	46-47	47-48
FISCAL YEAR:		33-34	34-35 <u>3.5</u>		36-37	37-38	38-39	39-40	40-41	41-42	42-43	43-44	44-45	45-46	46-47	47-48
	AV GF	ROWTH:	<u>3.5</u>	%									- 1			
FISCAL YEAR: ASSESSED VALUE (\$B)					36-37 544.1	37-38 563.1	38-39 582.8	39-40 603.2	624.3	41-42 646.2	42-43 668.8	43-44 692.2	716.4	741.5	46-47 767.4	794.3
	AV GF	ROWTH:	3.5 507.9	% 525.7	544.1	563.1							- 1		767.4	794.3
ASSESSED VALUE (\$B)	AV GF 474.1	490.7	3.5 507.9 5.29	% 525.7 5.29	544.1 5.28	563.1 5.27	582.8 5.27	603.2	624.3 5.27	646.2	668.8 5.26	692.2	716.4	741.5	767.4	794.3
ASSESSED VALUE (\$B) MAA DEBT SVC-OLD (\$M)	AV GF 474.1 5.30	490.7 5.29	3.5 507.9 5.29	% 525.7 5.29 9.70	544.1 5.28 10.70	563.1 5.27 10.70	582.8 5.27	603.2 5.27	624.3 5.27	646.2 5.26	668.8 5.26 12.20	692.2 5.26	716.4 5.26	741.5 5.25	767.4 2.70 12.20	794.3 2.70 12.20
ASSESSED VALUE (\$B) MAA DEBT SVC-OLD (\$M) MAA DEBT SVC-NEW (\$M)	AV GF 474.1 5.30 8.24	490.7 5.29 9.20	3.5 507.9 5.29 9.20	% 525.7 5.29 9.70 14.99	544.1 5.28 10.70	563.1 5.27 10.70 15.97	582.8 5.27 11.20	603.2 5.27 12.20	624.3 5.27 12.20	646.2 5.26 12.20	668.8 5.26 12.20 17.46	692.2 5.26 12.20	716.4 5.26 12.20 17.46	741.5 5.25 12.20 17.45	767.4 2.70 12.20	794.3 2.70 12.20 14.90

